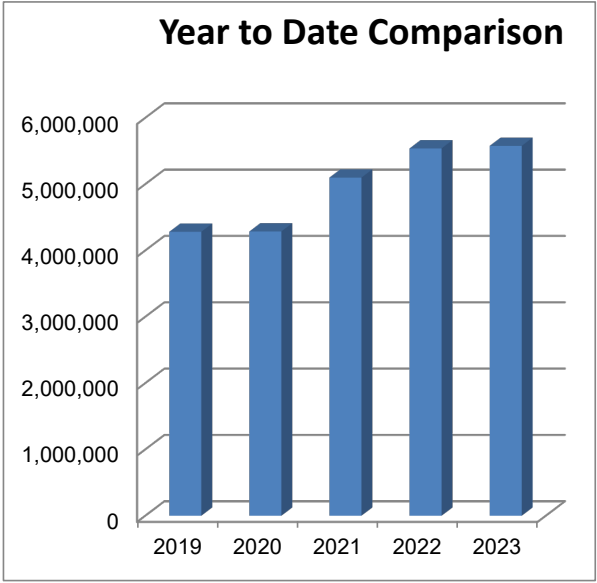
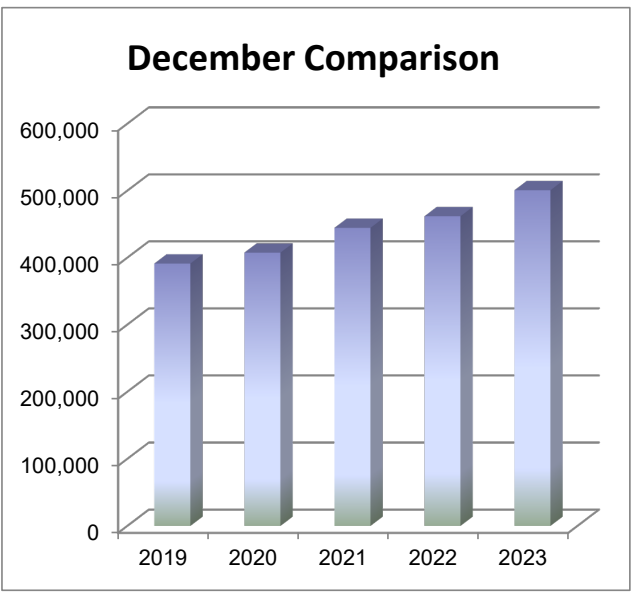


5 YEAR SALES TAX RECAP -

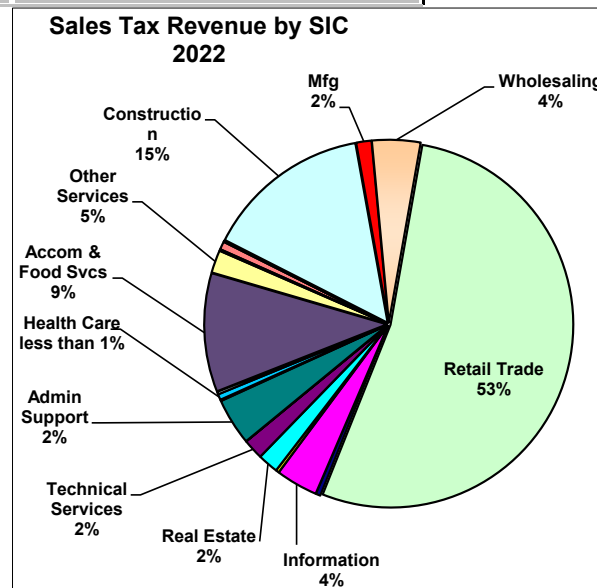
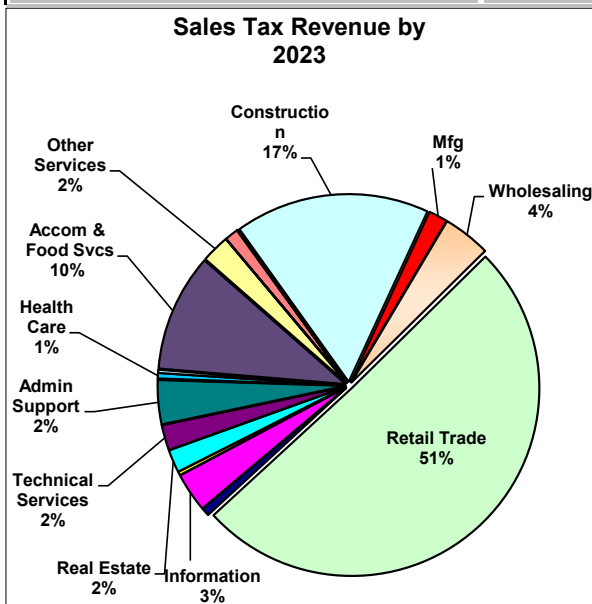
Month Generated						% 2020 To		Aver/Month	Ranking
	2019	2020	2021	2022	2023	2019			
JANUARY	336,975	304,160	357,613	380,609	383,460	100.75%	352,564	11	
FEBRUARY	280,342	246,794	329,853	396,618	390,764	98.52%	328,874	12	
MARCH	352,215	271,288	434,735	457,148	449,183	98.26%	392,914	10	
APRIL	362,036	331,943	439,150	460,727	453,855	98.51%	409,542	8	
MAY	361,849	382,029	455,558	487,291	486,361	99.81%	434,618	6	
JUNE	395,051	392,100	451,603	505,411	513,211	101.54%	451,475	1	
JULY	382,218	406,091	458,519	480,700	502,721	104.58%	446,050	2	
AUGUST	375,058	381,567	442,237	497,774	482,242	96.88%	435,776	5	
SEPTEMBER	369,709	410,726	438,922	506,375	493,068	97.37%	443,760	3	
OCTOBER	345,856	389,395	424,576	455,543	460,645	101.12%	415,203	7	
NOVEMBER	328,275	362,439	420,815	448,177	460,633	102.78%	404,068	9	
DECEMBER	391,188	407,463	444,467	461,783	500,584	108.40%	441,097	4	
YEAR TO DATE	4,280,772	4,285,995	5,098,048	5,538,154	5,576,727	100.70%			
TOTALS	4,280,772	4,285,995	5,098,048	5,538,154	5,576,727	100.70%	4,955,939		
<i>December % of Actual Collected</i>	<i>100.00%</i>	<i>100.00%</i>	<i>100.00%</i>	<i>100.00%</i>	<i>100.00%</i>	<i>100.00%</i>			
<i>December % of Budget Collected</i>	<i>109.76%</i>	<i>105.83%</i>	<i>121.38%</i>	<i>128.79%</i>	<i>109.35%</i>	<i>100.00%</i>			
<i>Annual Budget</i>	<i>3,900,000</i>	<i>4,050,000</i>	<i>4,200,000</i>	<i>4,300,000</i>	<i>5,100,000</i>				
							Difference YTD 38,573		



Sales Tax Revenue by SIC Code 2023		
		% of total
Other	5,814	1.16%
Agriculture	165	0.03%
Mining	74	0.01%
Utilities	90	0.02%
Construction	83,956	16.77%
Manufacturing	8,166	1.63%
Wholesaling	20,557	4.11%
Retail Trade	253,004	50.54%
Transportation	3,509	0.70%
Information	16,894	3.37%
Finance & Insurance	1,522	0.30%
Real Estate	9,802	1.96%
Technical Services	10,954	2.19%
Management	70	0.01%
Admin Support	18,949	3.79%
Educational Svcs	471	0.09%
Health Care	2,319	0.46%
Arts, Entertainment	1,359	0.27%
Accom & Food Svcs	50,730	10.13%
Other Services	12,169	2.43%
Public Administration	6	0.00%
Total	\$500,580	100%

Sales Tax Revenue by SIC Code 2022			Variance	% of
		% of total	Incr (Decr)	Incr (Decr)
Other	3,277	0.71%	2,537	77%
Agriculture	280	0.06%	(115)	-41%
Mining	4	0.00%	70	1750%
Utilities	246	0.05%	(156)	-63%
Construction	67,761	14.67%	16,195	24%
Manufacturing	6,228	1.35%	1,938	31%
Wholesaling	19,747	4.28%	810	4%
Retail Trade	245,937	53.26%	7,067	3%
Transportation	1,912	0.41%	1,597	84%
Information	17,141	3.71%	(247)	-1%
Finance & Insurance	1,253	0.27%	269	21%
Real Estate	8,352	1.81%	1,450	17%
Technical Services	8,288	1.79%	2,666	32%
Management	2	0.00%	68	0%
Admin Support	19,085	4.13%	(136)	-1%
Educational Svc	481	0.10%	(10)	-2%
Health Care	2,337	0.51%	(18)	-1%
Arts, Entertainment	1,051	0.23%	308	29%
Accom & Food Svcs	48,480	10.50%	2,250	5%
Other Services	9,281	2.01%	2,888	31%
Public Administration	609	0%	(603)	-99%
Total	\$461,752	100%	38,828	8%

Variance	% of
Incr (Decr)	Incr (Decr)
2,537	77%
(115)	-41%
70	1750%
(156)	-63%
16,195	24%
1,938	31%
810	4%
7,067	3%
1,597	84%
(247)	-1%
269	21%
1,450	17%
2,666	32%
68	0%
(136)	-1%
(10)	-2%
(18)	-1%
308	29%
2,250	5%
2,888	31%
(603)	-99%
38,828	8%



Retail Sales Tax By SIC Code Detail 2023		
		% of total
Food & Beverage	28,613	11.31%
Motor Vehicle	28,688	11.34%
Furniture	11,648	4.60%
Building Materials	38,393	15.17%
Health & Personal C	7,108	2.81%
Clothing & Acc	9,439	3.73%
Gasoline Stations	4,138	1.64%
Gen Merchandise	60,239	23.81%
Sporting Goods	64,739	25.59%
Total	253,005	100%

\$253,004

Retail Sales Tax By SIC Code Detail 2022			Variance	% of
		% of total	Incr (Decr)	Incr (Decr)
Food & Beverag	27,790	11.30%	823	3%
Motor Vehicle	29,929	12.17%	(1,241)	-4%
Furniture	15,129	6.15%	(3,481)	-23%
Building Materia	34,125	13.88%	4,268	13%
Health & Person	7,303	2.97%	(195)	-3%
Clothing & Acc	10,093	4.10%	(654)	-6%
Gasoline Station	3,941	1.60%	197	5%
Gen Merchandis	53,481	21.75%	6,758	13%
Sporting Goods	64,146	26.08%	593	1%
Total	245,937	100%	7,068	3%

245,937

